

## Wild Ones - Treasurer Report – Q1 2026



We're off to a strong start in 2026, with overall financial performance notably improved from this time last year. Through the end of March, total revenue was just under \$300,000, up about 36% compared to Q1 last year.

Membership continues to be our most stable revenue stream and grew by about 21%, and we also saw strong gains in fundraising revenue this quarter. Donations overall held steady, which is encouraging, though still an area we may want to keep building over time.

On the expense side, total expenses were about \$271,000, up roughly 31% year over year. One important factor to note is that we experienced some turnover in key staff positions this quarter. Because of that, personnel costs are coming in below both budget and last year. At the same time, we're seeing higher spending in contract services, as we've relied more on external support to maintain continuity during those transitions.

We also saw increases in travel and meeting expenses, which aligns with increased activity and more in-person engagement compared to last year.

At the end of the quarter, we recorded a net gain of about \$23,000, compared to just over \$1,000 last year—so a meaningful improvement overall.

From a balance sheet perspective, the organization remains in a strong position. Assets have grown to about \$2.25 million, and our cash position is significantly stronger than last year. We also saw positive cash flow this quarter, driven by normal operations, which is a good sign for ongoing sustainability.

Overall, we're in a healthy place financially. Revenue growth is strong, we're managing through staffing transitions, and we're ending the quarter with improved reserves. As we move forward, we'll continue to monitor contract service costs and look for opportunities to strengthen donation revenue.

These financial statements have been prepared by Nonprofit bookkeeping based on information and documentation provided by the client. We have not audited these statements. The financial statements are presented to the best of our knowledge and belief, relying on the accuracy and completeness of the records and representations made by the client.

Treasurer Report Prepared by Jen Ainsworth on 5/24/2026

Statement of Activities - Summary  
Q1 2026

	<u>Q1 2026</u>				<u>Q1 2025</u>		
	<u>Act.</u>	<u>Bdgt.</u>	<u>\$ Vari.</u>	<u>% Vari.</u>	<u>Act.</u>	<u>\$ Vari.</u>	<u>% Vari.</u>
<b>Revenue</b>							
Total 4000 Donations / Direct Contributions	98,206	98,245	(39)	0%	56,963	41,243	72%
Total 4100 Indirect Contributions	567	750	(183)	-24%	732	(165)	-23%
Total 4300 Non-Government Grants	0	0	0	0%	1,805	(1,805)	-100%
Total 4400 Fundraising Revenue	52,384	42,306	10,078	24%	22,106	30,278	137%
Total 4500 Program Revenue	11,568	7,111	4,457	63%	10,843	725	7%
Total 4700 Membership Dues	136,238	139,924	(3,686)	-3%	112,596	23,641	21%
Total 4800 In Kind Goods / Services	2	0	2	0%	14,526	(14,523)	-100%
<b>Total Revenue</b>	<b>298,965</b>	<b>288,335</b>	<b>10,630</b>	<b>4%</b>	<b>219,570</b>	<b>79,395</b>	<b>36%</b>
<b>Expenditures</b>							
Total 6000 Program Expenses	47,282	38,244	9,038	24%	49,658	(2,376)	-5%
Total 6100 Personnel & related expenses	115,464	165,454	(49,990)	-30%	105,280	10,184	10%
Total 6200 Contract service expenses	64,302	57,895	6,406	11%	22,734	41,568	183%
Total 6300 Training and Development	1,235	250	985	394%	147	1,088	743%
Total 6400 Office & Admin	16,433	22,664	(6,231)	-27%	17,611	(1,178)	-7%
Total 6500 Facilities and Maintenance	5,865	3,091	2,774	90%	4,122	1,743	42%
Total 6600 Travel and Meetings	8,924	3,849	5,075	132%	1,840	7,084	385%
Total 6800 Fundraising	5,795	1,553	4,242	273%	4,374	1,421	32%
Total 6900 Other Costs	5,476	3,011	2,465	82%	1,400	4,076	291%
<b>Total Expenditures</b>	<b>270,964</b>	<b>296,011</b>	<b>(25,046)</b>	<b>-8%</b>	<b>207,167</b>	<b>63,798</b>	<b>31%</b>
<b>Net Operating Revenue</b>	<b>28,000</b>	<b>(7,675)</b>	<b>35,676</b>	<b>-465%</b>	<b>12,404</b>	<b>15,597</b>	<b>126%</b>
<b>Other Revenue</b>							
Total 7000 Other Revenue	1,750	8,606	(6,855)	-80%	(36)	1,786	-5023%
<b>Total Other Revenue</b>	<b>1,750</b>	<b>8,606</b>	<b>(6,855)</b>	<b>-80%</b>	<b>(36)</b>	<b>1,786</b>	<b>-5023%</b>
<b>Other Expenditures</b>							
Total 8000 Other Expense	6,750	6,939	(189)	-3%	10,987	(4,237)	-39%
<b>Total Other Expenditures</b>	<b>6,750</b>	<b>6,939</b>	<b>(189)</b>	<b>-3%</b>	<b>10,987</b>	<b>(4,237)</b>	<b>-39%</b>
<b>Net Gain/Loss</b>	<b>23,000</b>	<b>(6,009)</b>	<b>29,010</b>	<b>-483%</b>	<b>1,381</b>	<b>21,620</b>	<b>1566%</b>

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# YTD Statement of Activity - By Class

YTD 2026

	<u>Mgmt/Admin</u>			<u>Member &amp; Chapter Support</u>			<u>Native Garden Designs</u>			<u>Other Program Services</u>		
	<u>Act.</u>	<u>Bdgt.</u>	<u>\$ Vari.</u>	<u>Act.</u>	<u>Bdgt.</u>	<u>\$ Vari.</u>	<u>Act.</u>	<u>Bdgt.</u>	<u>\$ Vari.</u>	<u>Act.</u>	<u>Bdgt.</u>	<u>\$ Vari.</u>
<b>Revenue</b>												
4000 Donations / Direct Contributions	70,527	77,245	(6,718)	(340)	0	(340)	0	0	0	0	0	0
4100 Indirect Contributions	567	750	(183)	0	0	0	0	0	0	0	0	0
4400 Fundraising Revenue	30,957	42,306	(11,349)	4,083	0	4,083	0	0	0	0	0	0
4500 Program Revenue	0	360	(360)	1,620	2,376	(756)	0	0	0	1,093	0	1,093
4700 Membership Dues	136,238	139,924	(3,686)	0	0	0	0	0	0	0	0	0
4800 In Kind Goods / Services	2	0	2	0	0	0	0	0	0	0	0	0
<b>Total Revenue</b>	<b>238,290</b>	<b>260,584</b>	<b>(22,294)</b>	<b>5,363</b>	<b>2,376</b>	<b>2,987</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1,093</b>	<b>0</b>	<b>1,093</b>
<b>Expenditures</b>												
6000 Program Expenses	7,714	14,947	(7,233)	7,331	6,359	972	70	200	(130)	0	0	0
6100 Personnel & related expenses	52,097	51,291	806	41,552	79,418	(37,866)	8,310	6,618	1,692	2,078	8,273	(6,195)
6200 Contract service expenses	55,962	31,053	24,909	4,336	19,343	(15,007)	0	0	0	0	0	0
6300 Training and Development	1,235	250	985	0	0	0	0	0	0	0	0	0
6400 Office & Admin	15,836	9,126	6,711	465	13,418	(12,953)	0	0	0	0	0	0
6500 Facilities and Maintenance	0	0	0	0	0	0	0	0	0	0	0	0
6600 Travel and Meetings	8,758	3,273	5,486	166	501	(335)	0	0	0	0	0	0
6800 Fundraising	1,731	386	1,345	3,275	537	2,738	0	0	0	0	0	0
6900 Other Costs	837	697	140	4,639	2,314	2,325	0	0	0	0	0	0
<b>Total Expenditures</b>	<b>144,359</b>	<b>111,021</b>	<b>33,338</b>	<b>61,763</b>	<b>121,890</b>	<b>(60,127)</b>	<b>8,380</b>	<b>6,818</b>	<b>1,562</b>	<b>2,078</b>	<b>8,273</b>	<b>(6,195)</b>
<b>Net Operating Revenue</b>	<b>93,931</b>	<b>149,563</b>	<b>(55,632)</b>	<b>(56,401)</b>	<b>(119,514)</b>	<b>63,113</b>	<b>(8,380)</b>	<b>(6,818)</b>	<b>(1,562)</b>	<b>(985)</b>	<b>(8,273)</b>	<b>7,288</b>
<b>Other Revenue</b>												
7000 Other Revenue	1,733	6,506	(4,772)	0	0	0	0	0	0	0	0	0
<b>Total Other Revenue</b>	<b>1,733</b>	<b>6,506</b>	<b>(4,772)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Other Expenditures</b>												
8000 Other Expense	2,521	5,439	(2,919)	0	0	0	0	0	0	0	0	0
<b>Total Other Expenditures</b>	<b>2,521</b>	<b>5,439</b>	<b>(2,919)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Net Gain/Loss</b>	<b>93,143</b>	<b>150,629</b>	<b>(57,486)</b>	<b>(56,401)</b>	<b>(119,514)</b>	<b>63,113</b>	<b>(8,380)</b>	<b>(6,818)</b>	<b>(1,562)</b>	<b>(985)</b>	<b>(8,273)</b>	<b>7,288</b>

The information contained in this report is provided for informational purposes only and is not intended to substitute for obtaining accounting, tax, or financial advice from a professional accountant. Any tax advice contained in this report is not intended to be used for the purpose of avoiding penalties or assume no liability or responsibility for any errors or omissions in the content of this report or delivered information.

<u>Seeds for Education</u>			<u>Webinars</u>			<u>WILD Center</u>			<u>Wild Ones Journal</u>			<u>Total National</u>		
<u>Act.</u>	<u>Bdgt.</u>	<u>\$ Vari.</u>	<u>Act.</u>	<u>Bdgt.</u>	<u>\$ Vari.</u>	<u>Act.</u>	<u>Bdgt.</u>	<u>\$ Vari.</u>	<u>Act.</u>	<u>Bdgt.</u>	<u>\$ Vari.</u>	<u>Act.</u>	<u>Bdgt.</u>	<u>\$ Vari.</u>
250	0	250	24,270	21,000	3,270	1,000	0	1,000	2,500	0	2,500	98,206	98,245	(39)
0	0	0	0	0	0	0	0	0	0	0	0	567	750	(183)
0	0	0	17,205	0	17,205	0	0	0	139	0	139	52,384	42,306	10,078
0	0	0	0	0	0	0	0	0	8,855	4,375	4,480	11,568	7,111	4,457
0	0	0	0	0	0	0	0	0	0	0	0	136,238	139,924	(3,686)
0	0	0	0	0	0	0	0	0	0	0	0	2	0	2
<b>250</b>	<b>0</b>	<b>250</b>	<b>41,475</b>	<b>21,000</b>	<b>20,475</b>	<b>1,000</b>	<b>0</b>	<b>1,000</b>	<b>11,494</b>	<b>4,375</b>	<b>7,119</b>	<b>298,965</b>	<b>288,335</b>	<b>10,630</b>
10,000	10,000	0	18,792	3,435	15,357	0	0	0	3,375	3,303	72	47,282	38,244	9,038
3,116	4,964	(1,847)	3,116	6,618	(3,502)	1,039	3,309	(2,270)	4,155	4,964	(808)	115,464	165,454	(49,990)
0	0	0	4,004	7,500	(3,496)	0	0	0	0	0	0	64,302	57,895	6,406
0	0	0	0	0	0	0	0	0	0	0	0	1,235	250	985
0	0	0	0	0	0	131	120	11	0	0	0	16,433	22,664	(6,231)
0	0	0	0	0	0	5,865	3,091	2,774	0	0	0	5,865	3,091	2,774
0	0	0	0	0	0	0	75	(75)	0	0	0	8,924	3,849	5,075
0	0	0	789	630	159	0	0	0	0	0	0	5,795	1,553	4,242
0	0	0	0	0	0	0	0	0	0	0	0	5,476	3,011	2,465
<b>13,116</b>	<b>14,964</b>	<b>(1,847)</b>	<b>26,701</b>	<b>18,183</b>	<b>8,518</b>	<b>7,036</b>	<b>6,595</b>	<b>440</b>	<b>7,531</b>	<b>8,267</b>	<b>(736)</b>	<b>270,964</b>	<b>296,011</b>	<b>(25,046)</b>
<b>(12,866)</b>	<b>(14,964)</b>	<b>2,097</b>	<b>14,774</b>	<b>2,817</b>	<b>11,957</b>	<b>(6,036)</b>	<b>(6,595)</b>	<b>560</b>	<b>3,963</b>	<b>(3,892)</b>	<b>7,855</b>	<b>28,000</b>	<b>(7,675)</b>	<b>35,676</b>
17	2,100	(2,083)	0	0	0	0	0	0	0	0	0	1,750	8,606	(6,855)
<b>17</b>	<b>2,100</b>	<b>(2,083)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1,750</b>	<b>8,606</b>	<b>(6,855)</b>
1,500	1,500	0	0	0	0	2,729	0	2,729	0	0	0	6,750	6,939	(189)
<b>1,500</b>	<b>1,500</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2,729</b>	<b>0</b>	<b>2,729</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>6,750</b>	<b>6,939</b>	<b>(189)</b>
<b>(14,349)</b>	<b>(14,364)</b>	<b>14</b>	<b>14,774</b>	<b>2,817</b>	<b>11,957</b>	<b>(8,765)</b>	<b>(6,595)</b>	<b>(2,170)</b>	<b>3,963</b>	<b>(3,892)</b>	<b>7,855</b>	<b>23,000</b>	<b>(6,009)</b>	<b>29,010</b>

Liabilities under tax law. While we use reasonable efforts to furnish accurate and up-to-date information, we do not warrant that any information contained in or made available through this report is accurate, complete, reliable, current or error-free. We

# Statement of Financial Position

As of March 31st, 2026

	<u>2026</u>	<u>2025</u>	<u>\$ Vari.</u>
<b>Assets</b>			
<b>Current Assets</b>			
Bank Accounts	167,771	64,941	102,830
Accounts Receivable	0	129	(129)
<b>Other Current Assets</b>			
123 Prepaid Expense	4,494	2,867	1,627
126 Security Deposit	2,000	0	2,000
130 Investments	485,051	455,658	29,393
<b>Total Other Current Assets</b>	<b>491,545</b>	<b>458,525</b>	<b>33,020</b>
<b>Total Current Assets</b>	<b>659,317</b>	<b>523,595</b>	<b>135,721</b>
<b>Fixed Assets</b>			
<b>140 Fixed Assets</b>			
141 Land (Conservation Easement)	369,800	369,800	0
142 Buildings	92,676	103,594	(10,918)
145 Equipment	11,449	9,286	2,163
148 Branding/Website	7,449	14,356	(6,907)
<b>Total Fixed Assets</b>	<b>481,374</b>	<b>497,036</b>	<b>(15,662)</b>
<b>Other Assets</b>			
<b>150 Chapter Balance Sheet</b>			
151 Chapter Assets	1,109,586	1,015,467	94,119
159 Chapter Equipment	3,745	3,745	0
<b>Total Other Assets</b>	<b>1,113,331</b>	<b>1,019,212</b>	<b>94,119</b>
<b>TOTAL ASSETS</b>	<b>2,254,022</b>	<b>2,039,844</b>	<b>214,178</b>
<b>LIABILITIES AND EQUITY</b>			
<b>Liabilities</b>			
<b>Current Liabilities</b>			
Accounts Payable	11,541	10,364	1,177
Credit Card	15,325	6,908	8,417
<b>Other Current Liabilities</b>			
210 Accounts Payable - Other	11,929	2,133	9,796
220 Payroll Liabilities	12	261	(249)
231 Deferred Revenue	228,728	228,578	150
<b>Total Other Current Liabilities</b>	<b>240,669</b>	<b>230,972</b>	<b>9,698</b>
<b>Total Current Liabilities</b>	<b>267,535</b>	<b>248,244</b>	<b>19,292</b>
<b>Equity</b>			
260 National Retained Earnings	0	(10,923)	10,923
270 Unrestricted Funds	1,883,974	1,732,531	151,443
280 Temporarily Restricted Funds	79,513	48,621	30,892
<b>Net Revenue</b>	<b>23,000</b>	<b>21,371</b>	<b>1,629</b>
<b>Total Equity</b>	<b>1,986,487</b>	<b>1,791,600</b>	<b>194,887</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>2,254,022</b>	<b>2,039,844</b>	<b>214,178</b>

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# Statement of Cash Flow

## As of March 31st, 2026

	<b>Total</b>
<b>Operating Activities</b>	
Net Revenue	23,000
<b>Adjustments to Net Revenue to Net Cash provided by operations:</b>	
119 Cash Holding/Asset Protection	107,504
120 Accounts Receivable	5,117
123 Prepaid Expense	150
126 Security Deposit	(1,026)
203 Credit Cards:SR VISA 2989 Payable	607
205 Credit Cards:LO VISA 2971 Payable	(191)
206 Credit Cards:VISA 5862 Payable DK (deleted)	(908)
209 Credit Cards:DM VISA 2963 Payable	299
212 Accounts Payable - Other:National Dues Payable	129
214 Credit Cards:RJ VISA 2930 Payable (deleted)	(229)
216 Credit Cards:JN VISA 3797 Payable	17
217 Accrued Payroll	(23,589)
219 Credit Cards:JA VISA 0729 Payable	11,868
221 Payroll Liabilities:Federal Payroll Withholding	(0)
222 Credit Cards:DK VISA 2948 Payable (deleted)	(342)
226 Payroll Liabilities:Colorado DWD (SUTA)	192
229 Payroll Liabilities:CO PFML Benefits	(58)
230 Accounts Payable (A/P)	4,506
231 Deferred Revenue	(5,640)
242 Credit Cards:MD VISA 3167 Payable	364
243 Credit Cards:DN VISA 3175 Payable	116
244 Credit Cards:CD VISA 3510 Payable	8
245 Credit Cards:PF VISA 9288 Payable	8
<b>Total Adjustments to Net Revenue to Net Cash provided by operations:</b>	<b>98,902</b>
<b>Net cash provided by operating activities</b>	<b>121,903</b>
<b>Investing Activities</b>	
136 Investments:Vanguard 0568 Long-Term Invest PARENT:Vanguard Brokerage x6659	(170)
144 Fixed Assets:Buildings: Building Accum. Depr.	2,729
146 Fixed Assets:Equipment:WILD Center Equipment (>= \$500)	(2,229)
147 Fixed Assets:Equipment: Equip. Accum. Depr.	794
149 Fixed Assets:Branding/Website: Website Accum. Depr.	1,727
<b>Net cash provided by investing activities</b>	<b>2,851</b>
<b>Financing Activities</b>	
260 National Retained Earnings	(193,258)
271 Unrestricted Funds:National Unrestricted Funds	200,514
281 Temporarily Restricted Funds:National Temporarily Restricted Funds	(7,256)
<b>Total Financing Activities</b>	<b>0</b>
Net Cash Increase For Period	124,754
Cash at Beginning of Period	43,017
<b>Cash at End of Period</b>	<b>167,771</b>

From a professional accountant. Any tax advice contained in this report is not intended to be used for the purpose of avoiding penalties under tax law. While we use reasonable efforts to furnish accurate and up-to-date information, we do not warrant that any information contained in or made available through this report is accurate, complete, reliable, current or error-free. We assume no liability or responsibility for any errors or omissions in the content of this report or delivered

# Wild Ones Restricted Funds Summary

All Dates

<b>Projects</b>	<b>Customer</b>	<b>Revenue</b>	<b>Costs</b>	<b>Profit</b>
RESTR-Indigenous Voices Campaign 2026	Miscellaneous	12,680.43	14.46	12,665.97
RESTR-Seeds for Education 2026	Miscellaneous	48,823.68	11,500.00	37,323.68
RESTR-Wild Center Syverson 2026	Karen Syverson	1,000.00	0.00	1,000.00
Restr-Fox Valley 2026 Wild Center	Wild Ones Fox Valley	2,500.00	1,667.28	832.72
		<u>65,004.11</u>	<u>13,181.74</u>	<u>51,822.37</u>